

**GENERAL SERVICES ADMINISTRATION**  
Federal Supply Service  
**Authorized Federal Supply Schedule Price List**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through *GSA Advantage!*®, a menu-driven database system. The INTERNET address *GSA Advantage!*® is: [GSAAdvantage.gov](http://GSAAdvantage.gov).



## **Multiple Award Schedule**

FSC Group: Professional Services  
**Contract number: GS-02F-0155S**

Contract period: May 17, 2021 – May 16, 2026

PatchPlus Consulting, Inc.  
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Contract Administration:  
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Business size:  
Small business  
Woman Owned business  
Women Owned (WOSB)  
Service Disabled Veteran Owned Small business

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at [GSA.gov](http://GSA.gov).

Price list current as of Modification #PO-0031 effective 11/07/2022

\*This is the MOST RECENTLY awarded Contractor Initiated Modification and does NOT include any Mass Modifications

Prices Shown Herein are Net (discount deducted)

## CUSTOMER INFORMATION

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

SINs	Recovery	SIN Title
541611	541611RC	Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services
611430	611430RC	Professional and Management Development Training
541690	541611RC	Technical Consulting Services
541990	541990	All Other Professional, Scientific, and Technical Services (Non-IT) Services
611512	611512RC	Flight Training
OLM	OLMSTLOC OLMRC	Order-Level Materials (OLM's)

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. See Page 6

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item. See Page 4

2. Maximum order: (A breakpoint for possible further negotiated discounts. Dollar value of the Federal Schedule is unlimited)

SINs	Maximum Order
541611	\$1,000,000
611430	\$1,000,000
541690	\$1,000,000
541990	\$1,000,000
611512	\$1,000,000
OLM	\$250,000

3. Minimum order: \$100

4. Geographic coverage (delivery area). **Worldwide**

5. Point(s) of production (city, county, and State or foreign country). **Same as Company Address**
6. Discount from list prices or statement of net price. **Government Net Prices (discounts already deducted.)**
7. Quantity discounts. 1% off orders of \$500,000 or more per Task Order based on orders funded value at time of initial contract award.
8. Prompt payment terms. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions. **Net 30 days**
9. Foreign items (list items by country of origin). **Not Applicable**
- 10a. Time of delivery. (Contractor insert number of days.) **To Be Determined at the Task Order level**
- 10b. Expedited Delivery. Items available for expedited delivery are noted in this price list. **To Be Determined at the Task Order level**
- 10c. Overnight and 2-day delivery. **To Be Determined at the Task Order level**
- 10d. Urgent Requirements. **To Be Determined at the Task Order level**
11. F.O.B. point(s). **Destination**
- 12a. Ordering address(es). **Same as Contractors Address**
- 12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.
13. Payment address(es). **Same as Contractors Address**
14. Warranty provision. **Standard Commercial Warranty Terms & Conditions**
15. Export packing charges, if applicable. **Not Applicable**
16. Terms and conditions of rental, maintenance, and repair (if applicable). **Not Applicable**
17. Terms and conditions of installation (if applicable). **Not Applicable**
- 18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable). **Not Applicable**
- 18b. Terms and conditions for any other services (if applicable). **Not Applicable)**
19. List of service and distribution points (if applicable). **Not Applicable**
20. List of participating dealers (if applicable). **Not Applicable**

21. Preventive maintenance (if applicable). **Not Applicable**

22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). **Not Applicable**

22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: [www.Section508.gov/](http://www.Section508.gov/).  
**Not Applicable**

23. Unique Entity Identifier (UEI) number. **USELLU6R1T66**

24. Notification regarding registration in System for Award Management (SAM) database. **Contractor registered and active in SAM**

# **PatchPlus Consulting – When Experience Matters . . . PatchPlus Delivers**

## **Why choose PatchPlus Consulting?**

### **Experts with Experience**

The PatchPlus Team of experts in the Intelligence, Surveillance and Reconnaissance (ISR), Space, Cyber, Command and Control/Battle Management (C2BM) and Airlift Operations fields have a proven track record for providing top-notch consulting services as well as training documentation and courseware development products to the Federal Government. Our staff consists of recognized experts who have as many as 35 years of operational intelligence, active-duty military, and other government agency experience. Over 40% of our SMEs are graduates of the U.S. Air Force Weapons School—the premiere schoolhouse for Air Force tacticians. While we possess a strong working knowledge of past and present issues, we also have a forward-looking vision of tomorrow's ISR, Space, Cyber, C2BM and Airlift Operational needs.

### **Training is our Passion**

Many of our SMEs are award-winning instructors with experience teaching at the AF Cyber Effects Operations, AF intelligence initial skills course, and in numerous Intelligence Formal Training Units (IFTU), U.S. Air Force Weapons School, Air University and ROTC programs. Our experience in instruction and curriculum development, courseware, technical writing, technical editing, exercise and scenario development and execution ensures we provide practical, meaningful, hands-on training for the next generation of Warfighters.

### **We Connect Technology with Operators**

PatchPlus has extensive experience bridging user, acquisition and industry communities. Our ability to integrate an operational perspective in support of technology development and employment helps reduce risk and enable transition success through frequent developer interaction. We support lifecycle management with developmental planning and Joint Capabilities Integration and Development (JCIDs) experience. Our SMEs have experience with a wide range of industry cybersecurity technologies.

### **We Know Tradecraft**

We know Cyber, ISR, Space, Command and Control and Airlift Operations tradecraft--because we have lived it. Our industry credentials and subject matter expertise is highly sought after as we develop handbooks and tactics, techniques and procedures (TTPs); provide inputs to doctrine; create and execute scenarios; influence Cyberspace, ISR, Space, Airlift Operations and Command and Control operational exercises; and, advise units and staffs as they improve readiness and mission accomplishment.

### **Products on-time and on target!**

At PatchPlus, we take a fresh and insightful approach to satisfying customer needs. Our Team of Teams concept - which capitalizes on the synergies gained from tapping expertise across several relevant disciplines - provides a greater value to the customer. Drawing from each team member's years of intelligence experience, we are ready and able to find solutions best suited to our client's needs. By having a team of SMEs located throughout the US, our customers benefit from our ability to quickly interpret requirements into high-quality efficient products at a cost advantage to the client.

## Our Services

From conducting studies and analyses, writing Air Force Instructions and training manuals to developing training tools and facilitating process development, our skilled staff can provide a wide range of deliverables related to our many areas of expertise.

Intelligence Training	AOC Operations
Technical Writing	ISR Battle Management
CONOPS Development	Scenario Development
Intelligence Systems	White Papers
Force Management	Unit Level Operations
Research and Testing	Homeland Defense
ISR Operations	TTP Documentation
Exercise Support	Multi-Domain Operations Support
Airlift Operations	Joint Targeting Support
Space Intelligence Analysis	Cyber Intelligence Analysis

## Labor Rates

Labor Category	Year 17 GSA PRICE including IFF	Year 18 GSA PRICE including IFF	Year 19 GSA PRICE including IFF	Year 20 GSA PRICE including IFF
Subject Matter Specialist II	\$84.65	\$87.27	\$89.98	\$92.78
Subject Matter Expert III	\$133.79	\$137.94	\$142.22	\$146.63
Subject Matter Expert IV	\$151.79	\$156.49	\$161.34	\$166.34
Instructor IV	\$129.18	\$133.18	\$137.31	\$141.56
Instructor V	\$134.46	\$138.63	\$142.93	\$147.37
Intel Analyst II	\$93.34	\$96.23	\$99.21	\$102.29
Intel Analyst III	\$119.10	\$122.79	\$126.60	\$130.53
Intel Analyst IV	\$137.14	\$141.39	\$145.77	\$150.30

Labor Category	GSA Price/hour (Including IFF)
Business Acquisition Specialist	\$95.19
System Business Analyst	\$115.49
Sr. System Business Analyst	\$144.09
Principal Business Consultant	\$160.69
Senior Subject Matter Expert	\$128.15
Project Manager	\$119.86
Senior Intelligence Instructor	\$112.06
Senior Intelligence Analyst	\$102.94
Technical Intel. Consultant	\$92.68
Senior Executive	\$298.73

**Service Contract Labor Standards:** The Service Contract Labor Standards (SCLS), formerly known as the Service Contract Act (SCA), is applicable to this contract as it applies to the entire Multiple Award Schedule (MAS) and all services provided. While no specific labor categories have been identified as being subject to SCLS/SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCLS/SCA eligible labor categories. If and / or when the contractor adds SCLS/SCA labor categories to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS/SCA matrix identifying the GSA labor category titles, the occupational code, SCLS/SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.

## Labor Category Descriptions

### Subject Matter Specialist II

**Responsibilities:** A functional specialist with knowledge and experience in one or more designated functional and/or domain areas, such as Intelligence, Space, Cyber, Command and Control/Battle Management, Airlift Operations, or other skill set as required. Provides impact evaluation, crisis management, and insight and advice concerning strategic direction and applicable solutions. Subject Matter Specialists are primarily utilized on projects for their specific expertise, not in a managerial capacity, but in support of operational tasks, strategic planning, requirements analysis, process analysis, research studies, decision support services, education and training development, and organizational performance support.

**Minimum Experience/Education:** Associates or equivalent degree program/ Min Exp 5 yrs. Frequently requires TS security clearance with special accesses.

### **Subject Matter Expert III**

**Responsibilities:** An expert with knowledge and experience in one or more designated functional and/or domain areas, such as Intelligence, Space, Cyber, Command and Control/Battle Management, Airlift Operations, or other skill set as required. Provides impact evaluation, crisis management, and insight and advice concerning strategic direction and applicable solutions. Subject Matter Experts are primarily utilized on projects for their specific expertise, not necessarily in a managerial capacity, but in support of operational tasks, strategic planning, requirements analysis, process analysis, research studies, decision support services, education and training development, and organizational performance support. Subject Matter Experts are typically former high-ranking military or civilian employees recognized by industry as experts in their specific field.

**Minimum Experience/Education:** Bachelors or equivalent degree program/ Min Exp 10 yrs. Frequently requires TS security clearance with special accesses.

### **Subject Matter Expert IV**

**Responsibilities:** Senior expert with enterprise-wide knowledge and experience in one or more designated functional and/or domain areas, such as Intelligence, Space, Cyber, Command and Control/Battle Management, Airlift Operations, or other skill set as required. Provides impact evaluation, crisis management, and insight and advice concerning strategic direction and applicable solutions. Is responsible for providing high level vision to program/project manager or senior client leadership to influence objectives of complex efforts. Subject Matter Experts in this category are primarily utilized on projects for their specific expertise normally supporting operational tasks, strategic planning, requirements analysis, process analysis, research studies, decision support services, education and training development, and organizational performance support but can be utilized in a managerial capacity as well. Subject Matter Experts are typically former high- ranking military or civilian employees recognized by industry as experts in their specific field.

**Minimum Experience/Education:** Masters desired/ Min Exp 15 yrs. Frequently requires TS security clearance with special accesses.

### **Instructor IV**

**Responsibilities:** Conducts the research necessary to develop and revise training courses for instructions. Develops all instructor materials (course outline, background material, and training aids). Develops all student materials (course manuals, workbooks, handouts, completion certificates, and course critique forms). Trains personnel by conducting formal classroom courses, workshops, seminars, and/or computer-based/computer-aided training.

**Minimum Experience/Education:** Bachelors or equivalent degree program / Min Exp 7 yrs.

### **Instructor V**

**Responsibilities:** Conducts the research necessary to develop and revise training courses for instructions. Develops all instructor materials (course outline, background material, and training aids). Develops all student materials (course manuals, workbooks, handouts, completion certificates, and course critique forms). Trains personnel by conducting formal classroom courses, workshops, seminars, and/or computer-based/computer-aided training.

**Minimum Experience/Education:** Masters desired/ Min Exp 15 yrs.



## **Intel Analyst II**

**Responsibilities:** Works independently while performing task-relevant intelligence duties, to include but not limited to, all-source analysis, targeting, intelligence planning, collection management, special research studies and analyses, impact evaluation, and supporting the planning and execution of military operations or training events.

**Minimum Experience/Education:** Bachelors or equivalent degree program / Min Exp 5 yrs. Frequently requires TS security clearance with special accesses.

## **Intel Analyst III**

**Responsibilities:** Works independently while performing task-relevant intelligence duties, to include but not limited to, all-source analysis, targeting, intelligence planning, collection management, special research studies and analyses, impact evaluation, and supporting the planning and execution of military operations or training events.

**Minimum Experience/Education:** Bachelors or equivalent degree program / Min Exp 10 yrs. Frequently requires TS security clearance with special accesses.

## **Intel Analyst IV**

**Responsibilities:** Works independently while performing task-relevant intelligence duties, to include but not limited to, all-source analysis, targeting, intelligence planning, collection management, special research studies and analyses, impact evaluation, and supporting the planning and execution of military operations or training events.

**Minimum Experience/Education:** Masters desired/ Min Exp 15 yrs. Frequently requires TS security clearance with special accesses.

## **Business/Acquisition Specialist**

**Responsibilities:** Develops a systematic approach to planning for life-cycle support of systems, including application of policies and procedures; development and review of logistics support requirements; participation in the evaluation of technical proposals for systems acquisition; coordination of product deliverables; and, identification of engineering drawing packages, training requirements and software support requirements. Enhances product workflow by analyzing and developing logistics plans that affect production, distribution and inventory. Creates and reviews procedures for distribution and inventory management to maximize customer satisfaction and minimize cost.

**Minimum Experience/Education:** Familiar with a variety of the field's concepts, practices, and procedures. Relies on experience and judgment to plan and accomplish goals. Performs a variety of complicated tasks. A wide degree of creativity and latitude is expected.

## **System/Business Analyst**

**Responsibilities:** Provides support for large scale, networked client/server systems. Performs all applications systems analysis. Defines and formulates application requirements. Designs, codes, tests, debugs and documents application systems. Uses a variety of programming and analysis techniques and tools. Responsible for quality assurance, center security and all operational reporting requirements. Evaluates data center resources; recommends and acquires additional capacity, as required. Continuously monitors all component equipment and enters appropriate commands via control consoles.

**Minimum Experience/Education:** Bachelor's degree desired. 15 years' experience may substitute for degree.

### **Sr. System/Business Analyst**

**Responsibilities:** Provides competent leadership and responsible program direction through successful performance of a variety of detailed, diverse elements of project transition. Directs completion of tasks within estimated timeframes and budget constraints. Schedules and assigns duties to subordinates and subcontractors and ensures assignments are completed as directed. Enforces work standards and reviews/resolves work discrepancies to ensure compliance with contract requirements. Interacts with client contracting officials, the Program Manager and other management personnel. Reports in writing and orally to contractor management and client representatives.

**Minimum Experience/Education:** Bachelor's degree required 20 years direct subject experience can substitute for degree requirement.

### **Principal/Business Consultant**

**Responsibilities:** Organizes, directs and coordinates planning and execution of all program/technical support activities. Simultaneously plans and manages the transition of several projects with Project Manager reporting to Program Manager. Monitors and controls the expenditure of funds and labor hours on the overall contract. Engages the customer in discussion of program status, including identification of problems, issues and strategies for resolution. Does strategic long-range and short-range planning; backup and security planning and implementation; hardware/software evaluation and selection.

**Minimum Experience/Education:** May manage contractors. Master's degree desired.

### **Senior Subject Matter Expert**

**Responsibilities:** Confers with senior project consultants to provide technical advice and to assist with problem resolution. Organizes, coordinates and directs long range planning activities. Works exceptionally complex problems requiring critical analysis of various situations and information. Represents client positions and interests in related meetings and forums. Interfaces with senior government leadership personnel, contractor managers and agency representatives. Responsible for the effective management of funds and personnel. Accountable for the quality and timely delivery of all contractual items. Ensures availability of resources for program implementation. Presents findings and deliverables.

**Minimum Experience/Education:** Must possess excellent oral and written communication skills. Recognized industry expert. Master's Degree and 15 to 20 years subject matter/ intelligence experience. Frequently requires TS security clearance with special accesses.

### **Project Manager**

**Responsibilities:** Responsible for effective management of funds and personnel; accountable for the quality and timely delivery of all contractual items. Directs mission and vision statement formulation, delineates subsequent goals, guides operational planning efforts and specifies quantifiable outcomes. Coordinates policies and activities with senior government officials and senior contractor managers. Represents client positions and interests in related meetings and forums. Ensures availability of resources for program implementation. Coordinates with senior government officials and senior contractor managers on project requirements.

**Minimum Experience/Education:** Responsible for overall project management. Must possess excellent oral and written communication skills. Master's Degree in business or management related fields and 12 years intelligence/related work experience. Frequently requires TS security clearance with special accesses

### **Senior Intelligence Instructor**

**Responsibilities:** Responsible for overseeing contract execution to ensure requirements are completed in accordance with identified specifications. Coordinates major revisions and identifies critical issues. Works exceptionally complex problems requiring critical analysis of various situations and information. Develops instructional curriculum and instructional materials to educate technical and non-technical personnel. Gathers and assimilates information on subject matter, organizes and condenses material, and prepares course outline, handouts, and visual aid materials. Coordinates with subject matter expert to ensure that prepared courses meet stated objectives. May be required to instruct or to prepare/arrange for the preparation of automated training materials, such as: video recorded training sessions and computer-aided tutorials. Develops courseware, including the following: job/task analysis, course design, written/performance test development, development of interactive & criterion- referenced materials. Assists in development and validation of instructional materials.

**Minimum Experience/Education:** Experience in developing courseware, course design, written/performance test development, development of interactive & criterion- referenced materials, or validation of instructional materials. Excellent written and oral communication skills. Master's Degree and a minimum of 10 years intelligence experience. Frequently requires TS security clearance with special accesses.

### **Senior Intelligence Analyst**

**Responsibilities:** Responsible for timely completion of contract requirements. Designs and coordinates product development. Establishes operational objectives and assignments. Responsible for developing, coordinating and managing product development to fulfill client requirements. Conducts research and interprets information from multiple sources. Acts as representative for client in developing position papers, technical issues and intra- and inter- agency coordination. Coordinates operational and functional requirements. Provides training, develops training materials, and defines concepts of operations.

**Minimum Experience/Education:** Excellent written and oral communication skills. Bachelor's Degree and a minimum of 8 years intelligence experience. USAF Weapons School may substitute for experience requirement. 15 years intelligence experience may substitute for degree requirements. Frequently requires TS security clearance with special accesses.

### **Technical Intelligence Consultant**

**Responsibilities:** Responsible for designing and drafting documents and manuals to satisfy client requirements. Conducts research and interprets information from multiple sources. Provides technical analysis for program modernization. Coordinates with various agencies to obtain related materials. Works complex problems requiring detailed analysis of numerous factors. Represents client in designated meetings and forums.

**Minimum Experience/Education:** Excellent written and oral communication skills. Bachelor's Degree and a minimum of 8 years intelligence experience. USAF Weapons School may substitute for experience requirement. 15 years intelligence experience may substitute for degree requirements. Frequently requires TS security clearance with special accesses.

## Senior Executive – SINS 541611, 611430 and 611512

**Responsibilities:** Provides executive level support and guidance for complex problems and issues. Confers with senior project managers and senior government personnel. Coordinates policies and activities with senior government officials and senior contractor managers. Represents client positions and interests in related meetings and forums.

**Minimum Experience/Education:** Master's Degree and over 25 years of experience. Must be a recognized expert who has demonstrated industry and public service leadership in command of military units at the Flag and General Officer level or senior management/leadership of international security-related organization.

### Experience/Educational Substitution Chart Labor Category

Required Education	Actual Education
Associates	If HS add 2 years exp. If Bachelors, subtract 2 years exp.; if Masters, subtract 4 years required exp.
Bachelors	If HS add 4 years exp. If Associates, add 2 years exp.; if Masters, subtract 2 years required exp.
Masters	If HS add 6 years exp. If Associates, add 4 years exp.; if bachelor, add 2 years required exp.